



We are very proud to share with you a letter we received on Sept. 17<sup>th</sup> from Dean at By The Yard ... one of the largest exhibitors in Home Shows in the Chicago area.

It is hard to describe just how good Scott and Sandy of Home and Garden Shows really are until you have something to compare them by. Sometimes you must have a truly unprofessional horrible experience to value the job that Scott and Sandy do. This year, 2018 I took part in every one of the Free Home shows they put on as well as many other events put on by other companies in this market. In total I did 21 shows this year.

Just this past weekend I took part in an event at the Lake County Fairgrounds by a company other than Scott and Sandy's and to say anything less that the experience was horrible would be an understatement. Taking part in that show made me realize just how hard Scott and Sandy work to make sure that all of vendor at the shows they do are taken care of and marketed to.

I see more people in the first 30 minutes at one of Scott and Sandys Home and Garden Shows than I saw in two days at the other guys show. Standing in the empty room all weekend long myself and the other vendors felt we were had (swindled).

I know that never happens at one of Scott and Sandys Home and Garden shows and I encourage any and all vendors reading this to contact them for booth space. They are the real deal.

Dean Ames Projansky  
Territory Manager - By the Yard Outdoor Furniture.



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We thank Dean for his kind words.

We consider him as well as ALL of our exhibitors more as partners than customers. It is their support and complete confidence in us that makes these shows possible and they will always be rewarded with the absolute strongest events to deliver the results that you are all looking for. It is this partnership that has rewritten the home improvement show sector in Chicagoland and we look forward to continued growth into 2019 with another record level promotion plan across the board.

We are confident that you too will feel the same way after working with us and we look forward for the opportunity to do so.

Sincerely,  
*Scott & Sandy Hardesty*

Home & Garden Shows  
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